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Not to be relied upon by retail clients.

IHT and The Residential Nil-Rate Band. Simple, right!?

SimplyBiz
LDE 2024

Learning objectives

By the end of this session, you will be able to:

- 1 Identify the inheritance tax exemptions and allowances that apply to UK individuals and couples.
- 2 Describe the Residential Nil-Rate Band and clarify this complex tax exemption.
- 3 Articulate potential inheritance tax solutions for clients who have an inheritance tax liability.



What is inheritance tax?

Inheritance tax: the basics

When a person dies, their **'estate'** is everything they leave behind.

This can include their house, any savings or investments, the value of any life insurance policies in their name, and any other assets.



Inheritance tax is paid on the value of the estate that they leave behind when they die.

Inheritance tax: the basics

Inheritance tax is paid on the value of the assets a person leaves behind when they die. It can also apply to some gifts that are made before someone dies.

1

Not everyone is required to **pay inheritance tax.**

2

Everyone gets an **inheritance tax-free** allowance of **£325,000** (the nil-rate band).

3

Anything **above £325,000** will be taxed at **40%** when a person dies.

4

£325,000 since April 2009

Don't forget the Will

It's a good idea to think ahead and plan for what happens to your clients' estates when they pass away. The Will is the starting point.



Spend it



Gifts



Trusts



Charity



Use of exemptions



Pension



Assets



Inheritance tax overview

Chargeable transfers	Death rate	Lifetime settlement into discretionary trusts
£0-325,000 (nil rate band)	Nil	Nil
Over £325,000	40%	20%

Some gifts are exempt immediately

Annual exemption	£3,000
Small gifts	£250
Marriage	Parent: £5,000 Grandparent: £2,500 Other: £1,000
Gifts from income	Gifts made as part of normal expenditure out of income
Charitable donations	£ unlimited + gifts over 10% of net estate reduces IHT rate to 36%

	Additional nil-rate band applicable ONLY to a residence
2020-28	£175,000

Inheritance tax gifting taper relief for gifts above NRB

Years before death	% IHT payable
0-3	100%
3-4	80%
4-5	60%
5-6	40%
6-7	20%

The Residential Nil-Rate Band (RNRB)

A simple inheritance tax situation



Miss Jones

Single and has no children. The beneficiaries of her estate are her niece and nephew.

House £300,000

Savings £100,000

Investments £75,000

Other £25,000

Estate value £500,000

Nil-rate band £325,000

Residence nil-rate band £0

Amount liable to inheritance tax £175,000

Inheritance tax bill £70,000

A simple inheritance tax situation



Mr and Mrs Brown

Married. The beneficiaries of their estate are their three children.



House
£800,000



Savings
£150,000



Investments
£75,000



Other
£25,000

Estate value	£1,050,000
<hr/>	
Nil-rate band	£650,000
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Residence nil-rate band	£350,000
<hr/>	
Amount liable to inheritance tax	£50,000
<hr/>	
Inheritance tax bill	£20,000
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A simple inheritance tax situation – same couple but different situation.



Mr and Mrs Smith

Married. The beneficiaries of their estate are their three children.



Flat
£250,000



Savings
£200,000



Holiday Home
£500,000



Other
£100,000

Estate value	£1,050,000
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Nil-rate band	£650,000
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Residence nil-rate band	£250,000
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Amount liable to inheritance tax	£150,000
<hr/>	
Inheritance tax bill	£60,000
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The RNRB rules

What counts as a qualifying residential interest (QRI)?

The RNRB is only available to individuals or couples who have a QRI when they die, or who had one before. QRI means ownership of a residential property that has been the deceased's home at some point.

Note that the property does not have to have been their main residence at the time they pass away. So a buy-to-let property would not qualify, but a property that was once the deceased's home and was later let to tenants could.

What does 'closely inherited' mean?

'Closely inherited' means inherited by a direct descendant. The following beneficiaries would qualify as direct descendants:

- The deceased's children (which could include adopted, fostered or stepchildren) and grandchildren.
- The spouses of those children or grandchildren.
- The widows, widowers or surviving civil partners of those children or grandchildren if not remarried at the date of death of the property owner.

Let's now look at some aspects of the RNRB that have the potential to catch people unaware.

The RNRB rules

The RNRB does not apply for homes transferred before death

An important distinction between the RNRB and the £325,000 nil-rate band is that the RNRB only applies to homes owned when a person dies. So if the home is transferred to children as a lifetime gift, the RNRB will not be available to offset against that transfer. By contrast, if the home is left to children on death, the RNRB will be available.

Homes settled into trust are unlikely to qualify

You may have a client who plans to settle their home into trust when they die. If it's a discretionary trust, it is unlikely that the RNRB will be available in most instances, even if the potential beneficiaries are children or grandchildren. These rules are complicated, so it's worth getting tax advice if needed to make sure the RNRB will be available as you expect.

In addition, the RNRB will not apply if the home is transferred into discretionary trust during someone's lifetime.

Downsize allowance

- Hamish passes away 2010 = 100% RNRB available to transfer to Jenny
- Jenny sold home 2018/19 = £125k RNRB
Goes into a care home
- Jenny dies 2023/2024 = £175k RNRB

RNRB	£250,000
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Jenny reduced RNRB (date sold home)
and Hamish's RNRB

Home sold	£200,000
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RNRB allowance	80%
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Lost RNRB	£280,000
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Maximum RNRB of £350,000 x 80%

**£280,000 can be used to offset against
Jenny's estate as passing to son**

Key Points:

- Calculate lost RNRB at date home sold
- Divide home proceeds by RNRB
- Apply that % to RNRB at death
- Capped at portion of estate passed to son

RNRB on remarriage

NRB and RNRB from previous marriages – maximum is 2 NRB



Mabel



Andrew
Passes away



Jane
Passes away



Steve



Mabel



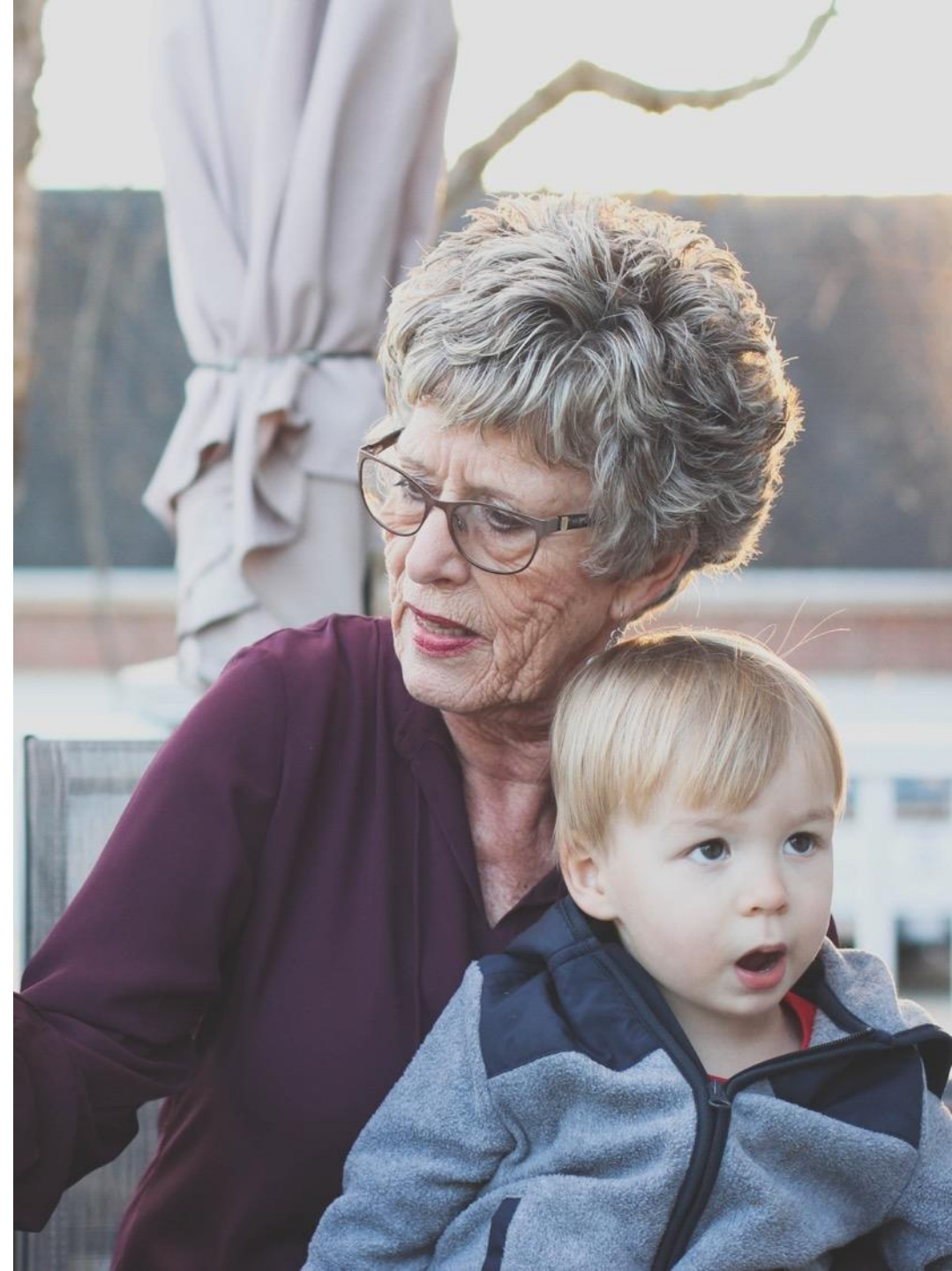
Steve

Widows and widowers may need to do some extra planning

The RNRB comes with a 'tapering restriction'.

The amount of RNRB available is reduced by £1 for every £2 by which the deceased's net estate exceeds the 'taper threshold' of £2 million.

In a typical married couple scenario, the second spouse may well need to do some planning once they receive the first spouse's assets if they want to benefit from the RNRB in full.



The RNRB rules

Beware... joint tenants and tenants in common.



Introduction to Business Relief (BR)

A summary of other estate planning options

	Gifting	Life insurance	Trusts	BR-qualifying investment*
Pros	<ul style="list-style-type: none"> Familiar Easy to understand Can reduce size of estate 	<ul style="list-style-type: none"> Can be used as a way to save for and pay any inheritance tax due to HMRC 	<ul style="list-style-type: none"> Reduces size of estate Control over asset distribution 	<ul style="list-style-type: none"> Speed Access and control Doesn't use up Nil-Rate Band Power of Attorney potential
Cons	<ul style="list-style-type: none"> Can use up nil-rate band Slow Irreversible Unsuitable for Power of Attorney 	<ul style="list-style-type: none"> Medical underwriting required Can be costly Will form part of a taxable estate 	<ul style="list-style-type: none"> Irreversible and can be complicated Various taxes payable 	<ul style="list-style-type: none"> Small/unquoted companies present a high degree of investment risk Doesn't reduce value of an estate Tax treatment is subject to circumstances, current legislation and maintaining qualifying status.
Speed of relief	<ul style="list-style-type: none"> 7 years 	<ul style="list-style-type: none"> Whole of life 	<ul style="list-style-type: none"> 7 years 	<ul style="list-style-type: none"> 2 years

*BR-qualifying investments are only suitable for clients with the appropriate risk profile.

Tax reliefs provide some compensation for investors for taking investment risk

Capital at risk

The value of an investment, and any income from it, can fall as well as rise.

Investors may not get back the full amount they invest.

Tax treatment

Tax treatment depends on an investor's personal circumstances and tax rules may change in the future.

Qualifying status

Tax reliefs depend on the portfolio companies maintaining their qualifying status.

Volatility and liquidity

The shares of smaller and unquoted companies could fall or rise in value more than other shares listed on the main market of the London Stock Exchange.

They may also be harder to sell.

We can help you with a variety of tax planning areas

- We created these tax planning scenarios to help advisers develop suitable planning strategies for clients.
- They do not provide advice on investments, taxation, legal matters, or anything else.
- Tax-efficient investments aren't suitable for everyone.
- Any recommendation should be based on a holistic review of a client's financial situation, objectives and needs.
- Before recommending an investment, you should also consider the impact of charges related to the product, such as initial fee, ongoing fees, and annual management charges.

Clients who want to retain access to their capital



- | Carol is 86 years old and widowed.
- | Her estate is worth £1.5 million and she is receiving income from a pension.
- | She wants to undertake estate planning with her grandchildren in mind but is reluctant to give away assets in her lifetime in case she needs them.

Carol's adviser suggests selling £250,000 of her existing investment portfolio and making a BR-qualifying investment.

Clients who have a power of attorney in place



Barbara and Malcolm's adviser suggests moving £300,000 from their existing investment portfolio into an investment that qualifies for BR.

- | Barbara (88) and Malcolm (90).
- | Have lost capacity, grandson acting as power of attorney.
- | Cost of care is being met by their pensions.
- | Expressed a desire to leave as much of their estate as possible to their great-grandchildren.
- | Any decisions need to be made in Barbara and Malcolm's best interests and not disadvantage them, for example by making their money inaccessible.

Clients who want to use their ISA for estate planning



- | Peter, 70.
- | Has built up ISA investments over the years.
- | Wants to retain tax benefits of the ISA wrapper.
- | Is worried his daughter will have to pay 40% inheritance tax on his ISA investments when he dies.

Peter's adviser suggests transferring £100,000 from his existing Stocks & Shares ISA into a BR-qualifying ISA portfolio.

Clients who could benefit

Clients who have sold a business



- | Alan, aged 68.
- | Sold his manufacturing business two years ago.
- | Value of £5 million.
- | Wants to leave proceeds to daughters without them facing a large inheritance tax bill.
- | Has a house, a pension, an ISA and other investments.

Alan's adviser suggests investing the proceeds from selling a business into a BR investment utilising the 3 year replacement relief rule

Learning outcomes

you will now be able to:

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- 2 Describe the Residential Nil-Rate Band and clarify this complex tax exemption.
- 3 Articulate potential inheritance tax solutions for clients who have an inheritance tax liability.



Our BR-qualifying investments

Octopus entities

Investing in the people, ideas and industries that aim to change the world

Founded in

2000

Private business

70% owned by employees

FUM

£13.5bn¹

Octopus financial services entities, including:

octopus investments
A brighter way

octopus
MoneyCoach

Octopus energy entities, including:



octopus energy

octopus energy
generation investing for impact

Certified



All Octopus Investments businesses are certified B Corporations

- Meeting the highest standards of verified social and environmental performance, public transparency and legal accountability.
- Working to redefine success in business by measuring success by more than just profit.
- The interests of employees, customers, communities, environment and shareholders are treated equally.

OUR
PEOPLE
ENVIRONMENT
CUSTOMER
COMMUNITY
SHAREHOLDERS

¹ March 2024. Funds Under Management data includes undrawn commitments, funds under advisory mandates and funds monitored. It also includes funds under the management of Octopus Renewables Limited.

Octopus BR investments

Two established services targeting qualification for BR



- Discretionary fund management service that invests in one or more unlisted companies.
- Launched in 2007.
- Aims to deliver a consistent, predictable return of 3% per annum to investors.



- A portfolio of 25 – 30 smaller companies listed on the Alternative Investment Market (AIM).
- Launched in 2005.
- Targets significant growth for investors.
- Also available in an ISA.

Useful documents



What I own and where I keep it



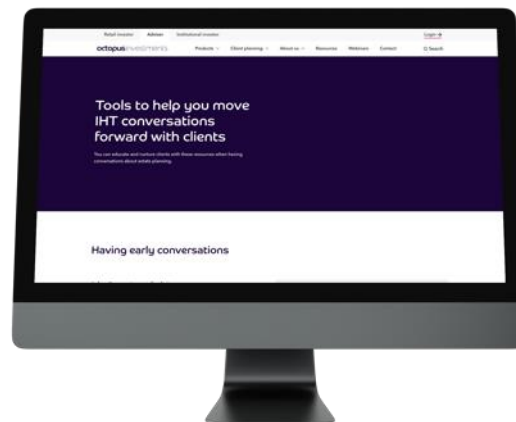
Guide to being an executor



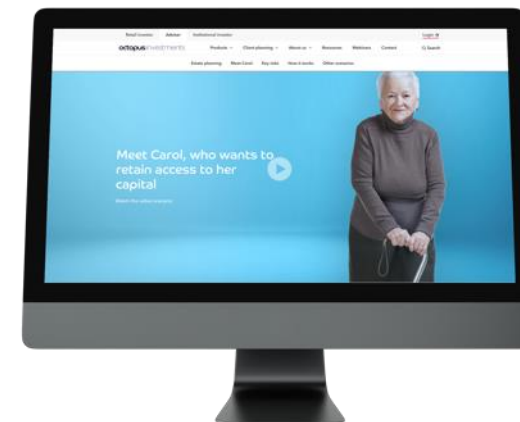
Untangling IHT guide



Client friendly videos



IHT toolkit



Planning scenarios

Introducing

octopus|legacy

Adviser support for
client planning

octopus|legacy

A proud member of the Octopus Group

THE SOLUTION

Octopus Legacy services:

- **Free** estate planning consultations
- **Will writing services** - from complex wills with a solicitor to simple online wills
- Our **will dashboards** give you visibility over clients' beneficiaries & plans for their assets
- **Lasting Power of Attorney (LPA)** services
- **Probate services**

Get in touch



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The investments discussed are not suitable for everyone. This presentation does not constitute advice on investments, legal matters, taxation or any other matters. Any recommendation should be based on a holistic review of a client's financial situation, objectives and needs.

Investors should read the product brochure before deciding to invest. This is available at octopusinvestments.com.

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